

From: (please state your Company Name) Royal Intel Ref: Que/Dev/01-09/0001
 P.I.C.: (please state your Name & Position) Pages: 6 (including this one)
 Our Ref: (please state your name or project nbr.) Project location: M/V or Shipyard (please state details)
 Contact Details: (telephone / email / Fax / etc)

You are kindly requested to review, check, fill in, and send back either scanned by email(development@royalintel.ro), or by fax (+40 241 550957), P.I.C. Gemenetzidis Chris (Mobile +40 745 181825)



A. Repair Team Services ( please check, as “yes, required” or fill in as requested)

No	Service requested	please state here Rank/technicians and Total Number requested (Rank x No.)						
		<i>example. Pipe Welders x 3</i>						
1	General summarized work list	Ballast tank pipe replacement, general steel work						
2	Minimum guaranteed contract period	18 days						
3	Maximum Contract period	3 months						
4	Minimum guaranteed payable daily working hours (including 2 coffee breaks, and 1 meal)	12 hours						
5	Is traveling day payable?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6	Maximum working hours per day	16 hours						
7	Teleconference between Employer and selected Technicians, is required?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8	Video conference (idem as above)?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9	English PC testing is required?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

10	Any IACS certification is required?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11	If Agent will provide Safety Equipment? <i>Please state equipment...</i>	2 x Overall blue - no Logo, welder safety shoes						
12	Fleet Managers' national language basic course, by authorized teachers, required?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13	Internal Transportation of seafarers to/from Bucharest airport / home town by agency's minibuses or cars?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14	Primary insurance expenses (usual Medical, accident and death), required?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15	Technicians to hold valid U.S.A. C1/D VISA, necessary?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
16	Australian MCV application required?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17	If entry visa attendance necessary, are we going to attend issuance?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18	Vessels' Flag documents, application and certificates forwarding, required?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
19	Optional certificates requirements? <i>Please state certificate name</i>							
20	Crew travel arrangements, catering exclusively for our workers?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21	Work Testing previous engagement	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
22	Primary medical examination	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Optional Medical examinations:								
23	PACKAGE A	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	PACKAGE B	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

	PACKAGE C (full)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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Please state here additional services to attend:

24							
25							
26							

Optional Medical examinations, effected by certified Medical Center (www.cermed.ro), include:

<p>Primary Medical Examination</p> <ol style="list-style-type: none"> 1. Complete Physical Examination 2. Blood count and Blood type 3. Drug and Alcohol test 4. Dental and Optical Check Up 	<p>PACKAGE A</p> <ol style="list-style-type: none"> 1. Urine Analysis 2. Chest X-ray (for detection of tuberculosis) 3. Routine stool examination (for detection of Gastro disease) 4. Ishihara Test (deck officer and crew) 5. Psychological Appraisal 	<p>PACKAGE B</p> <ol style="list-style-type: none"> 1. Package A 2. VDRL (for detection of sexually transmitted disease such as Gonorrhea, Syphilis, etc) 3. FBS (for detection of Diabetes) 4. Hepatitis B 5. HIV/AIDS 6. SGPT&SGOT (for detection of Kindey Disease and Myocardial Infection) 	<p>PACKAGE C (full)</p> <ol style="list-style-type: none"> 1. Package A+B 2. E.C.G. (for detection of Heart Problems) 3. B.U.N. (for detection of Kidney disease) 4. Creatinine (in conjunction with above for detection of Kidney disease) 5. Gamma (for detection of Liver disease)
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(Notes: The principals may request additional medical examinations, or combine above testings as per their policy. P&I clubs pre-employment medical examination forms also will be effected only to authorized Medical centers)

Please see bellow our calculation example.



B. Please review a Calculation Example (Quotation) that you will receive back

1. Working hours

Standard Daily Working Program (12 Hours)	Notes:
07:00-10:00 working hour 10.00-10:15 coffee brake 10:15-12:00 working hour 12:00-13:00 lunch+pause 13:00-15:00 working hour 15:00-15:15 coffee brake 15:15-19:00 working hour	Working time is considered also any delays beyond repair teams' control. Such as failure of employer to provide tools, spares, materials, and working conditions (electricity, any lift equipments, etc).

2. General Contract Terms:

No	Contract General Terms	Ranks						-	-
		3 x Pipe Welder	2 x Fitter	3 x Mechanic/Tech nician	2 x General Assts	3 x Cleaners			
1	Work Place	MV TBN	MV TBN	MV TBN	MV TBN	MV TBN	-	-	
2	Minimum guaranteed contract period	15 days	15 days	15 days	15 days	15 days	-	-	
	Flat Hourly Wages (Euro) / per techn.	12 €/hour	10 €/hour	12 €/hour	8 €/hour	10 €/hour	-	-	
3	Maximum Contract period	-	-	-	-	-	-	-	
4	Minimum guaranteed payable daily working hours (including 2 coffee breaks, and 1 meal)	14 hours	14 hours	14 hours	14 hours	14 hours	-	-	
5	Traveling day wage	50 € / day / each	50 € / day / each	50 € / day / each	50 € / day / each	50 € / day / each	-	-	
6	Maximum working hours per day	-	-	-	-	-	-	-	
10	Valid IACS Welder certification holder Bonus	200 €	-	-	-	-	-	-	
11	Total Number of Workers	3	2	3	2	3			
12	Maximum On board monthly cash advances	-	-	-	-	-			

3. Predeparture/preparation associated fess per Rank per Worker:

No	Item	Ranks							
		3 x Pipe Welder	2 x Fitter	3 x Mechanic/Tec hnician	2 x General Assts	3 x Cleaners			
12	Safety Equipment (2 x Overall blue - no Logo, welder safety shoes, working gloves and glasses)	120 € / each	80 € / each	80 € / each	80 € / each	95 € / each	-	-	
13	Fleet Managers' national language basic course, by authorized teachers	-	-	-	-	-	-	-	
14	Internal Transportation of seafarers to/from Bucharest airport /home town (two ways)	70 € / each	70 € / each	70 € / each	70 € / each	70 € / each	-	-	
15	Primary insurance expenses monthly	40 € / each	40 € / each	40 € / each	40 € / each	40€ / each	-	-	
16	U.S.A. C1/D VISA	-	-	-	-	-	-	-	
17	Australian MCV	-	-	-	-	-	-	-	
18	Entry Visa for India (incl. Consulate fees and attending fees)	-	-	-	-	-	-	-	
19	Panama Flag seaman's Book as Technician (not including courier fees)	-	-	-	-	-	-	-	
20	Crew travel arrangements Bucharest – India (one way), no extra catering arrangements	-	-	-	-	-	-	-	
21	Work Testing on pipe welding with X-ray film	-	-	-	-	-	-	-	
22	Primary medical examination	-	-	-	-	-	-	-	
23	Optional Medical examinations:								
	PACKAGE A	-	-	-	-	-	-	-	
24	TOTAL	230 € / each	190 € / each	190 € / each	190 € / each	205 € / each			

4. Example of costs for 15 days contract period for 1 x Pipe Welder:

1	Salary: 14 hrs x 15 days x 12 €	2520 €
2	Additional Bonuses	200 €
3	Travel day wages x 2 days	100 €
4	Pre-departure fees (as above)	230 €
5	TOTAL	3050 €

5. Payment Method

1. Advance payment of total Pre departure fees: 100% prior departure of repair team.
2. Balance fees, and workers' wages in 7 working days upon date of repair team repatriation.

6. Negotiable terms

1. Team Formation. Employer may request different team formation. depending on works to be effected, which we will revert with new quotation.
2. Daily wages, and flat wage rate / hour, for permanent contracts.
3. Please note that we are open to any discussions for extraordinary situations that may appear, negotiated case by case.

We trust our offer meets your requirements, and look forward to receiving your order soon.

Yours Faithfully,

Royal Intel Ltd.

Gemenetzidis Christos

Development & New Projects